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Press Release

Tetra Communications to Distribute Thuraya's Broadband and Voice Solutions in Europe

Abu Dhabi, 16th March 2011: Thuraya has announced the signing of a key distribution agreement with European telecommunications specialists, Tetra Communications. The Athens-based distributor holds strong relationships with leading Government and military organisations in Greece. Under this agreement, Tetra Communications will market Thuraya's voice and broadband data services in Greece and surrounding NATO countries.

"Our consumers in the Government and Military sectors face mission-critical decisions every day. They demand communication solutions that are mobile, secure, reliable and robust. Through our partnership with Tetra Communications, Thuraya is well-positioned to meet their needs with leading-edge products like the world's most rugged handset, Thuraya XT and the smallest data terminal Thuraya IP," said Thuraya's Chief Executive Officer, Mr. Samer Halawi.

Mr. George Strouzakis Executive Vice President from Tetra Communications added, "Thuraya's portfolio of data and voice products will uniquely attract a lot of market attention due to their superior design and functionality. Additionally, the robust network upon which Thuraya's services are based delivers the most reliable service on land and at sea, which is what our customers look for."

Thuraya IP is the world's smallest satellite broadband solution making it suitable for government and military units. It is the size of a notebook, making it highly portable. An easily deployable plug and play system that requires no additional software, it supports data speeds of 384Kbps streaming IP and 444 Kbps StandardIP.

The Thuraya XT is splash water resistant and shockproof meeting IP54 and IK03 standards. It is the only satellite handheld to have GPS way-finding functionality and reliable "walk-and-talk" capability making it highly suitable for military and government operatives deployed in the field.



Thuraya's superior technology enables a congestion-free satellite network covering 140 countries across strategic geographies in Europe, Africa, Middle East, Asia and Australia, to support these industry-leading products.

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About Thuraya (www.thuraya.com)

Thuraya provides cost-effective mobile satellite services in more than 140 countries in Asia, Africa, Europe, Australia and the Middle East. Services provided by Thuraya include broadband, maritime, mobile voice that support dual GSM and satellite mode, rural telephony, fleet management and other advanced applications that enable people and businesses everywhere under its coverage to enjoy constant access to communications and information. Thuraya enhances sectors such as oil and gas, mining, agriculture, NGOs and maritime services through its cutting edge technology.

The Company launched its third satellite in January 2008, which has brought countries of the Asia-Pacific region under its footprint and extended its coverage to nearly two thirds of the globe's population.

Thuraya was founded in 1997 by a consortium of leading national telecommunications operators and reputed investment firms from the region.

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About Tetra Communications (www.tetra.gr)

Tetra Communications Ltd specializes in delivering technology solutions to meet the needs of demanding military authorities in the Hellenic and NATO territories. The company maintains a fundamental commitment to excellence that is evident in all its developments. Its mission is to meet the needs of all its clients by delivering quality, value-added solutions.

The company was founded to solve mid-tier problems — the middle of the bell curve where satellite telecommunications and military equipment manufacturers are offering specific systems and services with a steady diet of technology upgrades, application rollouts, business problems which require resources beyond their own.

Tetra Communications provides satellite hardware, software, services and remote targeting applications to enable military clients to gain the highest strategic, financial, operational, and organizational benefits.

The company designs and develops proprietary, customizable military interfaces to be utilized in an interoperable manner throughout all military forces. The level of required information in the military structure, and the relevance of the information that can become outdated in seconds, is so variable that it needs extreme technological research in the satellite environment and continuous updates in order to have more than one system then connect these together.

Tetra Communications was founded in 2003 by an investment team with years of experience in the telecommunications and military market segments.